

## **Comprehensive Financial Consultants, Inc. (CFCI),**

located in Bloomington, Indiana, was chartered to deliver financial planning and investment advice to individuals, businesses, retirement plans and not-for-profit organizations. Started in 1993, Comprehensive Financial now manages over \$165 million in assets and has over 1,300 client relationships.

The staff of CFCI includes four lead consultants, two portfolio managers, an insurance consultant, a new business and operations manager, a performance report analyst, a director of marketing/events, a manager of client relations and a manager of client services, along with one relationship manager in Chicago. These individuals, along with the founder David Hays, have built one of the largest independent financial planning and investment firm in South Central Indiana.



David Hays is the host of **Your Money with David Hays**, a weekend radio program on AM1370 WGCL. David also hosted **The Coach**, an internet radio program for businessamericaradio.com, from October 2004 through April 2005. He has conducted hundreds of financial workshops across the Midwest. He has been a guest speaker for a variety of national firms, including Wells Real Estate Funds and Midland National Life. He was a featured guest at the 2004 & 2005 IMN Private and Non-Traded Real Estate Investment Trust, in New York City. David has been quoted in several professional publications and has assisted with articles for both local and national publications, including the Wall Street Journal and Kiplinger's Personal Finance magazine. David continues to be the top representative in the country for his broker/dealer, Sammons Securities. He is a member of the Ed Slott Elite IRA Masters group, the Bloomington Economic Development Corporation, and the Hoosier Hills Estate Planning Council.

The employees of CFCI are a highly educated, family oriented, professional group of people. They are excited about the opportunity to work with the employees of the Monroe County Community School Corporation, and look forward to meeting all of you very soon.